

**MINUTES OF 13 JANUARY 2016
ARIZONA STATE UNIVERSITY RETIREES ASSOCIATION
BOARD MEETING**

Board Members Present: Barry Bruns, Beverly Buddee, Larry Carlson, Jim Fordemwalt, Bob Francis, Joyce Hartman Diaz, Jo Madonna, Larry Mankin, Jeannette Robson, Jan Thompson, Barbara White, Hal White

Board Members Absent: Karen Hammann, Glenn Irvin, Ruth Kingsley, Trudy Perez

Ex-Officio Members Present: Katie Aguilar, Barbara Shaw-Snyder

Committee Chairs Present: Sue Blumer, John Brock, Jeri Meeks, Dave Schwalm, Barry McNeill

Executive Staff Present: Carolyn Minner; Linda Van Scoy

Guests Present:

I. CALL TO ORDER

Jim Fordemwalt called the meeting to order at 10:07 a.m.

II. ADOPTION OF TODAY'S AGENDA

MSPassed to adopt the 13 January 2016 Agenda

III. REVIEW AND APPROVAL OF THE MINUTES OF 09 DECEMBER 2015 BOARD MEETING

MSPassed to approve the 09 December 2015 Minutes

IV. FINANCIAL REPORT / TREASURER'S REPORT – BARRY BRUNS, CAROLYN MINNER

It was pointed out that a donation of \$115, received and approved for the Adopt-A-Family Program in December, needed to be reflected in the budget. The correction will be reflected in next month's financial statement.

V. EX-OFFICIO REPORTS

- Emeritus College Liaison – TBD
No report
- Human Resources - Sheree Barron or designee
No report
- University Club Liaison – Jim Fordemwalt
Jim reported that the University Club held a successful Christmas party and a High Tea. He reiterated that the University Club is interested in bidding future ASURA events.

- University Liaison – Barbara Shaw-Snyder or Abby Polito
 Regents rolling out tri-university legislative issues. Board is invited to attend the legislative day event on February 11 at the Capital.
 Mike Bercovici, ASU quarterback, has won Pac12 Football Scholar-Athlete of the Year honors award. The award, established during the 2007-2008 academic year, honors collegiate student-athletes that are standouts both academically and in their sports discipline.
 ASU ranked #3 all-time Most Academic All-American athletes in the Pac-12.
 Swim Coach Bob Bowman has been named the US Olympic Swim Coach. Olympic swimmer Michael Phelps trains and coaches under Coach Bowman and uses Plummer Pool as his training facility. This prestige has enhanced ASU’s recruiting efforts for the Swim Program.
 W. P. Carey (WPC) School of Business is offering a Full-time MBA program featuring an innovative Forward Focus curriculum to meet the rapid changes and new realities in business. In addition, WPC is offering the Forward Focus MBA scholarship, a full scholarship, to all accepted students entering the Fall 2016 program. Goals: bring in the best and brightest students to ASU and increase women participants. A WPC philanthropist is making this possible – the scholarship to all of those admitted for 2016 and the philanthropist is also making it possible to revise the MBA curriculum to make it more dynamic and relevant for the changing times in business.
 SkySong is offering a program to women making less than \$1M per year. The cost of the program is \$250 for materials only. It’s called SparXX 20 (<https://entrepreneurship.asu.edu/sparXX>)
 The Starbucks program w/ASU has been expanded to include both the freshman and sophomore years for all fulltime and part-time Starbuck employees. Starbucks reimburses eligible students for the cost of obtaining bachelor degrees at ASU online.
 ASU’s white laser technology has been recognized as one of the top 100 scientific breakthroughs in 2015 by Popular Science magazine. Electrical engineering professor Cun-Zheng Ning and his team of graduate students cracked the problem.
 Eileen Klein, President of ABOR, College Success Arizona, and ASU President Michael Crow are focused on higher education attainment goals for the State of Arizona. Other states have these, and Arizona can benefit from a state supported postsecondary attainment goal.
- University Senate – TBD
No report
- University Staff Council – Katie Aguilar
Katie reported that ASU met its 2 goals set for the United Way Campaign and thanked the ASURA membership for their contributions to the campaign.
University Staff Council is now meeting every other month.

VI. STANDING COMMITTEE REPORTS

- A. Community Outreach Committee - Subcommittee Reports
- Adopt-A-Family - Joan Leard
No report

- Scholarship Committee - Sue Blumer, Joy Sherman
Sue reported that they are in the process of receiving applications for this next year's scholarship.
- Video History Project – Dave Scheatzle
Linda Van Scoy reported on behalf of Dave Scheatzle. The Video History Committee meets next week to prioritize a list of new potential interviewees. Interviews will continue as new subjects are identified and appointments scheduled.
Almost 80 clips are now on the website to review.
Approximately 45 video clips have been added to the University Library Archives.
The Budget shows a line item of \$4600 for the Video History Project and a question was asked about the purpose of those funds. Linda noted that funds are used for transcripts and other items relevant to the interview process.

B. Events Committee and Subcommittee Reports

- Events Committee Coordination – Barry McNeill
No report
- Luncheons & Special Events – Joyce Hartman Diaz
Joyce reported that there were 43 attendees at the December Holiday Potluck and Bake Sale and a profit of \$164 was made from the bake sale.
Planning for the Spring luncheon is underway;
Jim Fordemwalt asked Joyce to plan the Annual Meeting scheduled for April 16 in the Memorial Union on the Tempe campus. Traditionally an afternoon meeting, there was discussion about moving the start time to 11:30 a.m. and adjusting the menu accordingly. Carolyn Minner volunteered to check the availability of the facility with the time change.
- Seminars – Jan Thompson
Jan reported that the Volunteer Fair was cancelled for lack of attendees.
The Sleep Seminar scheduled for January 28 is filled. There are 3 excellent presenters, Dr. Matthew Buman from ASU's School of Nutrition and Health Promotion, Dr. Megan Petrov from ASU's College of Nursing and Health Innovation, and Dr. Lois Krahn from the Sleep Disorders Center at Mayo Clinic. A waiting list has been started in the office.
Joyce Hartman Diaz is working on February seminar on the topic of Arizona Wills, Trusts, and Probate.
Bev Buddee reported that the March 17 seminar on Scams & Scammers & Financial Fraud will feature speakers from AARP and the Arizona Corporation.
- Travel – John Brock
John noted that registration for the tour of the ASU Downtown

Campus, scheduled for January 20 is underway. Hosted by Barbara Shaw-Snyder, this tour will talk about the programs and include a walk-through of the new Law building. Lunch at a downtown location will follow. It is suggested that participants take light rail downtown and avoid parking.

Two tours of the Tovrea Castle are scheduled for 8:30 AM and 11:00 AM on April 1. These tours have a capacity of only 13 people each, so they fill exceedingly fast. Reservations will be enabled on March 4. Office staff will be asked to carefully log the time of online and call-in reservations.

The Cuba trip is planned for March 5-17 through Grand Circle Travel. Reservations are being taken by Grand Circle Travel.

The Travel Committee is looking at a visit to the Wright House and wine tasting in the Verde Valley or Southeast AZ

C. Finance Committee – Barry Bruns

The November meeting of the Finance Committee found a significant reduction in the carry-forward balance. A review of the Operations Account shows that almost half of the annual expenses are the \$10,000 scholarship. In order for the Association to maintain its spending at a level to match its annual revenues, the Finance Committee recommends that ASURA discontinue the \$10,000 scholarship for Fiscal Year 2017 and all years thereafter, until such time as adequate cash reserves are available. Considerable discussion ensued about various alternative solutions to discontinuing the scholarship. Ideas tossed out:

- a reduced amount scholarship funded by Endowment income of approximately \$1,500 per year. Currently Endowment income is reinvested back into the fund.
- donations to the scholarship endowment fund. All monies received by ASURA that are designated for scholarships add to the principal of the Endowment Fund, minus any administrative fees.
- creating a new budget line item for scholarships, similar to the Adopt-A-Family program, which would be funded through specific donations made to the general operating fund;
- a fund-raising event like the golf tournament.

Sue Blumer was advised to continue with the current application process as the funds have been committed for the 2016 scholarship.

It was agreed that the ASURA books need to be closed for this year before further discussion about any commitment to scholarship can be entertained.

A motion was made to accept the Finance Committee recommendation with the substitution of “suspend” for “discontinue” in the wording. The revised recommendation reads: The Finance Committee recommends that ASURA suspend the \$10,000 scholarship for FY 2017 and all years thereafter, until such time as adequate cash reserves are available. Motion

was seconded and passed unanimously.

- Book Collection – Mary Stevens
Bev Buddee reported for Mary that book sales netted \$611.98 in the last quarter of 2015.

D. Government Liaison Council

- ASRS General – Larry Carlson
Larry reported on an *Arizona Republic* article (Sunday, January 10, 2016) about the State budget that revealed that Governor Ducey and the State Legislature agreed to sweep \$100 million from the Health Insurance Trust Fund. Payments into the fund exceed the cost of health care coverage meaning that some of the monies paid by state and university employees end up in the general operating fund. The universities, as employers, pay 85% to 90% of their employees' health-care costs into this fund. The universities are critical of this approach as some tuition monies are used to fund the payments. This practice lends weight to the proposal in the ABOR 2016 Legislative Agenda: Enterprise Regulatory Reform Initiatives to “permit Arizona universities to move toward a more sustainable, competitive and cost-effective benefits program for their employees.”
- Legislature – Hal White and Jeri Meeks
In his State-of-the-State speech on Monday, Governor Ducey spoke positively about the Universities.
The legislative session reconvened on Monday and legislative bills are now posted on the website. Jeri, Larry Carlson and Hal White have searched the bills for those of interest to ASU/ASURA. Two bills stand out:
 - HB 2072 – Firearms on university and college campuses. This bill amends 2 Arizona Statutes (13-2911 and 12-3102) and allows an exception to registered students and faculty to carry guns on campus if they have a valid weapon permit and have registered with the institution's administration.
 - SB1031 Voting on campus. This bill allows student organizations under the auspice of ABOR to set up voting centers for each campus during the early voting period and on Election Day. The voting centers will provide an appropriate ballot and allow voters to lawfully cast the ballot.The ABOR 2016 legislative agenda calls for additional regulatory relief to allow the universities to become “more agile, more adaptable, and more entrepreneurial.” This University Enterprise system would authorize the universities to issue commercial paper and obtain commercial lines of credit; permit the enterprise to develop independent benefit programs- healthcare, property/casualty/worker's compensation insurance, and retirement programs.

At the recent Legislative Advocacy Breakfast, President Crow talked about the new proposed state investment model asking the state to provide 50% of in-state or resident student tuition (currently calculated at 34%). These funds would total \$24M and would come from last year's revenues, which exceeded the forecast. The funding model – supporting resident students – is part of a larger plan to raise K-12 standards and promote Arizonans going to college and staying in state to grow the economy. Emphasizing this model, the first breakfast speaker was Rich Nickel from College Success Arizona.

Jeri reported that she will be attending a Conversation with President Crow tonight, an ASRS Board meeting on January 29, and the ASRS External Affairs committee meeting on February 12.

Jeri asked the Board for direction regarding support for the current ABOR budget request. The Board authorized Jeri to it supports the current ABOR budget request.

Jeri invited ASURA Board members to join her at the ASU at the Legislature Day.

- E. Health Insurance Liaison Council
 - ADOA – Larry Carlson
No report
 - ASRS – Joyce Hartman Diaz
ASRS survey was recently sent out to the membership. Board members talked about problems encountered in filling out the survey; Joyce said she would relay this information to ASRS.

- F. Membership and Communications Committee – Subcommittee Reports
 - Membership Update – Dave Schwalm
Membership increased last month by 6 to 529. Dave said he will get an article to Jeannette by Monday, Jan. 18, about the value of membership.
 - Prime Times – Wilma Mathews or Jeannette Robson
Jan. 18 is the deadline for inclusion in the next Prime Times.
 - Obituaries – Becky Reiss
No report
 - Web Site and Database – Connie McNeill
No report

VII. UNFINISHED BUSINESS

- Keynote speaker at annual meeting: Jim Fordemwalt informed the Board that Dr. M. Zuhdi Jasser has confirmed that he will be the speaker at the Annual Meeting on April 16.
- Invite an Alumni Association representative to attend a future ASURA Board meeting. No action taken.
- Invitation to ASRS to speak at a future Board meeting about ramifications to retirees if ASU moves from ASRS to an optional retirement program. Larry

Carlson volunteered to invite an ASRS representative to speak at the February Board meeting.

- **Nominating Committee – Jo Madonna**
Jo is setting up the nominating committee. The membership will need to vote on 5 potential new Board members. Two candidates from staff have been identified; 3 additional candidates need to be recruited. Ideally, the nominees will include both retired staff and faculty. Because John Brock and David Schwalm know 3 suggested retired faculty members, Jo asked them to approach these individuals to determine their willingness to serve a 3 year term on the Board. She asked that John and David let her know the outcome by the end of the week. Voting will begin in early February; successful candidates will be presented to the Board at the Annual Meeting in April.

VIII. NEW BUSINESS

- **Volunteer Appreciation Luncheon**
With budget in mind, the Board discussed participants in the Volunteer Appreciation Luncheon – office staff, Committee Chairs, and Board Members. Motion was made to include all of the above groups in the luncheon. The motion was seconded. Vote results: 1 yea, 11 nays. Following further discussion, a motion was made to recognize all volunteers (office staff, committee chairs, and board members) during the Annual Meeting. Maximum budget should not exceed \$600. Motion was made, seconded, and passed unanimously.

IX. ANNOUNCEMENTS

- **NEXT MEETING – FEBRUARY 10, 2016 IN CSB 203**

X. MEETING ADJOURNMENT

Adjourned 11:45 AM, next meeting Feb. 10

Account Categories	Approved Budget	Actual YTD Amount	COMMENTS
ASURA Operations			
ASURA Operations - Income			
Balance Forward	25,548	25,548	
Current Year Revenue			
Event Registration Fees & Donations Collected	2,000	1,293	
Membership Dues	12,000	6,180	Total donations cleared - \$6,570
General Operations Donations	1,500	490	
Holiday Bake Sale 2015	100	0	
Transfer in from History Book	444	444	
5% Gift Assessment	-750	-329	Based on total donations cleared
Total ASURA Operations Current Year Revenue	13,294	8,078	
ASURA Operations - Expenses			
<i>Printing and Mailing Costs</i>			
Annual Report	100	0	
Bylaws & Ballots	200	0	
Member Survey Report	0	0	
Membership Drive	1,000	754	
Prime Times Summer	2,000	0	
<i>Event Costs</i>			
Paid Events	2,000	1,154	
Meet & Greet	360	417	
Seminars	250	120	
Annual Meeting	600	0	
Holiday Potluck & Fundraiser	50	0	
<i>Other Operations Costs</i>			
Scholarship Award	10,000	10,000	
Business Luncheons & Service Appreciation	550	283	Tri-University Luncheon Meeting
Technology Services	1,500	240	Pantheon Web Hosting
Office Equipment & Supplies	3,000	1,394	
Marketing Tools	550	510	
AROHE Membership Dues	120	0	
Lobbyist Registration Fee	25	0	
Foundation Transaction Fees	170	65	
Total ASURA Operations Expenses	22,475	14,936	
Increase (Decrease) in Fund Balance for Current Year	-9,181	-6,858	
Uncommitted ASURA Operations Funds	16,367	18,690	

Human Resources Income			
Transfer in from Public Affairs	755	755	For marketing tools
Current Year Allocation	7000	7000	
Total Human Resources Current Year Revenue	7,755	7,755	
Expenses Charged to Allocation			
Office Supplies	1,200	0	
Transfer out to Public Affairs	672	672	Marketing tools
Prime Times Fall & Spring	2,100	607	
Room Fees	100	100	
Copier/FAX Equipment Annual Lease	1,200	1,203	
Membership Drive	1,883	205	
8.5% Administrative Service Charges	600	180	
Total Subsidized Expenses	7,755	2,967	
Uncommitted HR Funds For Operations	0	4,788	

Special Projects			
Special Projects - Income			
Balance Forward	1,508	1,508	
Current Year Revenue			
Friends/Phx Library Book Sale Net Income	1,500	957	
Transfer In		0	
5% Gift Assessment		0	
Total Special Projects Current Year Revenue	1,500	957	
Special Projects - Expenses			
Transfer out 1/2 of Book Sale Income to Scholarship	750	744	\$551 from FY15 income
Transfer out 1/2 of Book Sale Income to Video History	750	744	\$551 from FY15 income
Foundation Transaction Fees		17	
Total Special Projects Expenses	1,500	1,504	
Increase (Decrease) in Fund Balance for Current Year	0	-547	
Uncommitted Special Projects Funds	1,508	961	

Adopt-A-Family			
Adopt-a-Family - Income			
Balance Forward	1,151	1,151	
Current Year Revenue			
Adopt-A-Family Donations	1,200	420	
5% Gift Assessment	-63	-21	
Transfer from Special Projects			
Total Adopt-A-Family Current Year Revenue	1,137	399	
Adopt-A-Family - Expenses			
Adopt-A-Family	2,000	1,238	
Foundation Transaction Fees	15	0	
Total Adopt-A-Family Expenses	2,015	1,238	
Increase (Decrease) in Fund Balance for Current Year	-878	-839	
Uncommitted Adopt-A-Family Funds	273	312	

Video History			
Video History - Income			
Balance Forward	6,173	6,173	
Current Year Revenue			
Video History Donations	1,200	250	Total donations cleared - \$240
Transfer in 1/2 of Book Drive Proceeds from Spec Proj	750	744	
5% Gift Assessment	-60	-12	Based on total donations cleared
Total Video History Current Year Revenue	1,890	982	
Video History - Expenses			
Production	5,600	0	
Equipment	990	119	
Foundation Transaction Fees	100	0	
Total Video History Expenses	6,690	119	
Increase (Decrease) in Fund Balance for Current Year	-4,800	863	
Uncommitted Video History	1,373	7,036	

History Book		
History Book - Income		
Balance Forward	444	444
Current Year Revenue		
History Book Donations	0	0
5% Gift Assessment	0	0
Total History Book Current Year Revenue	0	0
History Book - Expenses		
Transfer out to Operations	444	444
Foundation Management Fees	0	0
Total History Book Expenses	444	444
Increase (Decrease) in Fund Balance for Current Year	-444	0
Uncommitted History Book	0	0

Scholarship Endowment Fund		
Scholarship Endowment - Principal		
Endowment Balance July 1	53,428	53,428
Invested Funds Gain (-Loss)	600	-1,802
Transfer to Scholarship Endowment - Spending	-1,500	0
Foundation Management Fees	-600	-672
Transfer from Spending Account	1,785	193
Current-Year Contributions	2,200	665
5% Gift Assessment	-110	-33
Total Scholarship Endowment Principal	55,803	51,778
Scholarship Endowment - Spending		
Balance July 1	1,785	1,785
Transfer in 1/2 of Book Drive Proceeds from Spec Proj	750	551
Payout from Endowment	1,500	0
Reinvest in Endowment	-1,785	0
Management Fees		0
Total Scholarship Endowment Spending	2,250	2,336
Total Scholarship Endowment	58,053	54,114

ASURA Event Report

12/31/2015

Event	Date	Registration Fees		Event Costs				
		Collected	Refunded	Travel & Related	Food, Entertainment & Related	Lodging & Related	Other	Net Gain/Loss
Meet & Greet Luncheon	09/09/15	0.00	0.00	0.00	417.27	0.00	0.00	-417.27
Canyon Lake Cruise	10/06/15	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Fall Luncheon	11/13/15	1,188.00	0.00	0.00	1,154.00	0.00	0.00	34.00
Spirit of Phoenix Chorus	12/05/15	105.00	0.00	0.00	0.00	0.00	0.00	105.00
*Fundraiser Holiday Potluck	12/18/14	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cuba	03/05/16	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Tovrea Castle Tour	04/01/16	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Net gain (loss) - all completed non-fundraising events **-278.27**

Net gain (loss) - all non-fundraising events **-278.27**

*Proceeds from Bake Sale

Finance Committee Recommendation

The Finance Committee met to discuss the current financial health of ASURA. For Fiscal Year 2015, the Operations Account balance decreased from \$35,760 to \$25,548, a 30% decrease in just one year. As well, the Fiscal Year 2016 budget for the Operations Account shows a continuing significant decrease, down to a budgeted June 30, 2016 balance of only \$16,483, constituting more than a 50% decrease in the carry forward balance of the Operations Account in just two years. At this rate of decreasing balances, ASURA will soon be insolvent.

A review of the recurring annual expenses of the Operations Account shows that almost half of the annual expenses are the \$10,000 annual Scholarship award. In order for the Association to maintain its spending at a level to match its annual revenues, elimination of or a significant reduction in the annual scholarship award appears to be the only viable option. The other non-scholarship expenses are individually relatively small and are needed for ASURA to maintain its existence, such as Prime Times, Technology Services, office supplies/equipment and events.

Therefore, the Finance Committee recommends that ASURA discontinue the \$10,000 scholarship for Fiscal year 2017 and all years thereafter, until such time as adequate cash reserves are available.

It is noted that approximately \$1,500 annually would be likely available from the Scholarship Endowment earnings to fund a much smaller scholarship award. For the last several years, these earnings have been reinvested back into the endowment, but are available for the future to be spent annually and not reinvested.

ASU Retirees Online Sales Report

MarketName	City	State	Country	Title	Price
AmazonMarketplaceUS	FOREST PARK	IL	UNITED STATE	Transitions to Agriculture in Prehistory (Monographs in World Archaeo	\$104.67
Abebooks	Clinton	UT	UNITED STATE	Archaeology: The Science of the Human Past	\$66.34
Abebooks	Aberdeen		UNITED KINGD	The Eskimo About Bering Strait	\$51.62
AmazonMarketplaceUS	YUBA CITY	CA	UNITED STATE	Archaeology: A Brief Introduction	\$49.91
HalfDotCom	Louisville	KY	UNITED STATE	The Human Career: Human Biological and Cultural Origins, Third Editi	\$43.66
AmazonMarketplaceUS	PHOENIX	AZ	UNITED STATE	The Oral Tradition Today: An Introduction to the Art of Storytelling	\$40.00
AmazonMarketplaceUS	FULLERTON	CA	UNITED STATE	Brief History of Archaeology: Classical Times to the Twenty-First Cent	\$39.09
AmazonMarketplaceUS	Tallahassee	FL	UNITED STATE	Centuries of Decline during the Hohokam Classic Period at Pueblo Gra	\$37.23
Ebay	San Antonio	TX	UNITED STATE	Audels New Electric Library Vol. I through Vol. X	\$33.98
AmazonMarketplaceUS	SANTA ROSA	CA	UNITED STATE	Theory and Practice of Archaeology: A Workbook	\$33.84
AmazonMarketplaceUS	BLOOMINGTON	IN	UNITED STATE	Hunters, Pastoralists and Ranchers: Reindeer Economies and their Tran	\$31.42
Ebay	North Hobart	Tasman	AUSTRALIA	The Moche	\$28.94
Ebay	Vermillion	SD	UNITED STATE	Handbook of North American Indians Volume 5 Arctic	\$27.91
AmazonMarketplaceUS	Port Townsend	WA	UNITED STATE	Souvenirs of the Fur Trade: Northwest Coast Indian Art and Artifacts C	\$27.60
AmazonMarketplaceUS	CESENA	Forlì-C	ITALY	Hausa Medicine: Illness and Well Being in a West African Culture	\$25.37
Abebooks	Chicago	IL	UNITED STATE	Ishiwara Kanji and Japan's Confrontation with the West	\$24.99
AmazonMarketplaceUS	MORGANTOWN	WV	UNITED STATE	Patterns in Prehistory: Humankind's First Three Million Years, 5th Editi	\$23.98
AmazonMarketplaceUS	Broomfield	CO	UNITED STATE	Finding Birds in Southeast Arizona - 8th Edition	\$23.50
AmazonMarketplaceUS	ELLINGTON	CT	UNITED STATE	Plasticity And Creep	\$23.48

MarketName	City	State	Country	Title	Price
AmazonMarketplaceUS	HOLLYWOOD	MD	UNITED STATE	Heraldry for the Dead: Memory, Identity, and the Engraved Stone Plaqu	\$23.24
HalfDotCom	BERKELEY	CA	UNITED STATE	Archaeology and Colonialism: Cultural Contact from 5000 BC to the Pr	\$19.95
Abebooks	Ithaca	NY	UNITED STATE	The Enigma of the Gift	\$19.25
AmazonMarketplaceUS	SPRING	TX	UNITED STATE	Engineering Methods for Robust Product Design: Using Taguchi Metho	\$19.20
Ebay	Taylor	MI	UNITED STATE	Patterns in Prehistory: Humankind's First Three Million Years	\$18.94
HalfDotCom	ARLINGTON	VA	UNITED STATE	The Systems Approach and Its Enemies	\$18.67
AmazonMarketplaceUS	FRISCO	TX	UNITED STATE	Last Hunters, First Farmers: New Perspectives on the Prehistoric Transi	\$17.96
Ebay	Highland Park	NJ	UNITED STATE	Earliest Man and Environments in the Lake Rudolf Basin: Stratigraphy,	\$17.70
AmazonMarketplaceUS	Santa Ana	CA	UNITED STATE	Guide for Planning a Learning Expedition	\$16.78
AmazonMarketplaceUS	ROCHESTER	NY	UNITED STATE	Healing and Society in Medieval England: A Middle English Translatio	\$16.63
AmazonMarketplaceUS	Annapolis	MD	UNITED STATE	Critical Companion to the Russian Revolution 1914-1921	\$16.39
AmazonMarketplaceUS	Henderson	NV	UNITED STATE	Troubled Times: Violence and Warfare in the Past (War and Society)	\$16.39
AmazonMarketplaceUS	WEST LAFAYET	IN	UNITED STATE	Engineering Design: A Materials and Processing Approach	\$15.00
AmazonMarketplaceUS	SAN LEANDRO	CA	UNITED STATE	Handbook of Dimensional Measurement	\$15.00
AmazonMarketplaceUS	ALPHARETTA	GA	UNITED STATE	From Another Angle: Children's Strengths and School Standards : The	\$14.94
AmazonMarketplaceUS	Pittsburgh	PA	UNITED STATE	Comic Power in Emily Dickinson	\$13.86
Books For Good	Phoenix	AZ	UNITED STATE	What works: Research-Based Best Practices in Developmental Educatio	\$13.84
Ebay	Poznan	wielkop	POLAND	Indian Running: Native American History and Tradition	\$12.96
Ebay	North Hobart	Tasman	AUSTRALIA	Kingship and the Gods: A Study of Ancient Near Eastern Religion as th	\$12.87
AmazonMarketplaceUS	CORAL GABLES	FL	UNITED STATE	When Champagne Became French: Wine and the Making of a National	\$12.40
AmazonMarketplaceUS	SANTA FE	NEW	UNITED STATE	Ceramic Production and Circulation in the Greater Southwest: Source D	\$11.41
Ebay	MAULDIN	SC	UNITED STATE	Power in Ica: The Structural History of a Peruvian Community	\$10.75

MarketName	City	State	Country	Title	Price
Ebay	Granger	IN	UNITED STATE	Art processes in birchbark of the River Desert Algonquin: A circumbor	\$10.74
Ebay	DeLand	FL	UNITED STATE	Mimbres Pottery: Ancient Art of the American Southwest : Essays	\$10.17
Ebay	ONEX		SWITZERLAND	The Behavioral Ecology of Efe Pygmy Men in the Ituri Forest, Zaire (A	\$10.02
Alibris	Hesperia	CA	UNITED STATE	Anahulu: The Anthropology of History in the Kingdom of Hawaii, Vol	\$9.96
AmazonMarketplaceUS	Santa Fe Springs	CA	UNITED STATE	Prehistory of Australia	\$9.63
AmazonMarketplaceUS	Seeheim-Jugenhei	Hessen	GERMANY	Complex Politics in the Ancient Tropical World (Archaeological Papers	\$9.58
AmazonMarketplaceUS	Columbia	MO	UNITED STATE	Archaeology: An Introduction	\$9.39
Ebay	Fishers	IN	UNITED STATE	The Analects (Penguin Classics)	\$9.25
AmazonMarketplaceUS	PIEDMONT	SD	UNITED STATE	From Hinton to Hamlet: Building Bridges between Young Adult Literat	\$9.00
AmazonMarketplaceUS	Portland	OR	UNITED STATE	Dorothy Heathcote's Story: The Biography of a Remarkable Drama Tea	\$8.92
Alibris	Buena Vista	CO	UNITED STATE	Ceramic Production in the American Southwest	\$8.53
Ebay	Brooksville	FL	UNITED STATE	Fearful Majesty: The Life and Reign of Ivan the Terrible	\$8.47
Ebay	Moore	SC	UNITED STATE	History of Western Civilization: A Handbook	\$8.47
Ebay	Monterey	CA	UNITED STATE	Engaging Ideas: The Professor's Guide to Integrating Writing, Critical T	\$8.36
Ebay	Wyandotte	MI	UNITED STATE	The New Strong's Concise Concordance of the Bible	\$7.98
Ebay	Coral Gables	FL	UNITED STATE	The Koreans: America's Troubled Relations with North and South Kore	\$7.98
Ebay	Delavan	WI	UNITED STATE	Teaching Reading and Writing in Spanish in the Bilingual Classroom	\$7.97
Ebay	bergen		NORWAY	The Bell Curve: Intelligence and Class Structure in American Life	\$7.96
Ebay	Fanwood	NJ	UNITED STATE	The Color of Water	\$7.96
AmazonMarketplaceUS	CHAZY	NY	UNITED STATE	Amazonian cosmos;: The sexual and religious symbolism of the Tukano	\$7.77
AmazonMarketplaceUS	CHAZY	NY	UNITED STATE	Europe in the Neolithic: The Creation of New Worlds (Cambridge Worl	\$7.76
Ebay	Sag Harbor	NY	UNITED STATE	Boston's Copp's Hill Burying Ground Guide (Copp's Hill)	\$7.75

MarketName	City	State	Country	Title	Price
Ebay	Hartsdale	NY	UNITED STATE	The Three Theban Plays (Penguin Classics)	\$7.74
AmazonMarketplaceUS	San Juan Cuautlan	Puebla	MEXICO	Hunters and Gatherers, Volume II: Property, Power and Ideology (Expl	\$7.68
AmazonMarketplaceUS	FORT COLLINS	COLO	UNITED STATE	The Chaco Meridian: Centers of Political Power in the Ancient Southw	\$7.64
Ebay	TROY	NY	UNITED STATE	Oracle Bones: A Journey Between China's Past and Present	\$7.55
Ebay	Norcross	GA	UNITED STATE	Material Mnemonics: Everyday Memory in Prehistoric Europe	\$7.49
Ebay	Lacey's Spring	AL	UNITED STATE	Collapse: How Societies Choose to Fail or Succeed	\$7.49
AmazonMarketplaceUS	OAK LAWN	IL	UNITED STATE	The Prehistoric Exploration and Colonisation of the Pacific	\$7.48
Ebay	Oakland	CA	UNITED STATE	The Cambridge Companion to Foucault (Cambridge Companions to Phi	\$7.18
AmazonMarketplaceUS	RALEIGH	NC	UNITED STATE	Water, Rock, & Time: The Geologic Story of Zion National Park	\$6.99
Ebay	North Hobart	Tasman	AUSTRALIA	Before Civilization	\$6.98
Ebay	Bushnell	FL	UNITED STATE	Peruvian Prehistory: An Overview of Pre-Inca and Inca Society	\$6.98
Ebay	Kraków	malopol	POLAND	Takarazuka: Sexual Politics and Popular Culture in Modern Japan	\$6.98
AmazonMarketplaceUS	EDDINGTON	ME	UNITED STATE	Women in Prehistory: North America and Mesoamerica (Regendering t	\$6.92
Ebay	MAKATI CITY	METR	PHILIPPINES	The Defense Never Rests	\$6.92
AmazonMarketplaceUS	BRUSH CREEK	TN	UNITED STATE	Great House Communities across the Chacoan Landscape (Anthropolog	\$6.91
Abebooks	Woodland	CA	UNITED STATE	Early Chinese Civilization: Anthropological Perspectives (Harvard-Yen	\$6.75
Books For Good	Alpine	AZ	UNITED STATE	Continent of Hunter-Gatherers: New Perspectives in Australian Prehisto	\$6.75
Ebay	Springfield	IL	UNITED STATE	Airman's Odyssey	\$6.72
Ebay	Blue Island	IL	UNITED STATE	Bread Givers	\$6.72
Ebay	Altrincham	Cheshir	UNITED KINGD	Children Tell Stories: A Teaching Guide	\$6.64
Abebooks	Harpenden		UNITED KINGD	Shang Civilization	\$6.13
AmazonMarketplaceUS	LYNNWOOD	WASHI	UNITED STATE	Last Hunters, First Farmers: New Perspectives on the Prehistoric Transi	\$6.06

MarketName	City	State	Country	Title	Price
------------	------	-------	---------	-------	-------

Gross Total: \$1,439.98

Subtract Market Commissions (15%):

\$1,223.95

Subtract Friends Portion (50%):

NET TOTAL TO YOU \$611.98

ASURA MEMBERSHIP TOTALS

2016 Membership Year

Counts	As of 1/7/2016	As of 1/6/2015	This Yr -Last Yr	More Counts	As of 1/7/2016	As of 1/6/2015	This Yr -Last Yr
Current-year Members	529	564	-35	By Former Employment Category			
Renewals from prior years (any prior year)	482	518	-36	Faculty and Faculty w/ Admin Appt	245	262	-17
Introductory members	47	46	1	Academic Professional	33	37	-4
Paid for the current year, now deceased	5	4	1	Staff	150	161	-11
				University Staff (Service Professional)	70	75	-5
Last Year's Members - Not Renewed	81	110	-29	Administrative	31	29	2
Members last year, now deceased	0	8	-8	Having an Arizona Address	482	516	-34
By Retired-from Organization				Level of Activity			
Retired from ASU	515	545	N/A	Checked at least one volunteer area	105	95	10
Retired from another university	0	0	N/A	Attended at least one event this year	118	109	9
Former ASU employee, retired elsewhere	4	3	N/A	Attended an event ever	281	283	-2
Still employed at ASU	10	16	N/A	Logged in to Members-only Site (ever)	120	98	22
By (Approx.) Time Since First Joining				Made an additional donation this yr	211	164	47
Members for 0-2 Years	66	78	-12	Non-members in Database			
Members for 3-5 Years	84	85	-1	Was a member at some time	225	297	-72
Members for 6-10 Years	173	187	-14	Never a member	674	728	-54
Members for more than 10 Years	206	214	-8				
By Communications They Want to Receive¹							
Upcoming Event Announcements (e-mail)	395	412	-17				
Obituary Notices (e-mail)	320	332	-12				
Prime Times (US Post)	470	525	-55				
Other ASURA Communications (e-mail)	344	381	-37				
None of The Above	11	11	0				

¹All members receive the annual Board of Directors ballot, and membership renewal notices. Those with e-mail addresses also receive confirmation notices (by e-mail) about renewal, event registrations, and donations.

Note: Since membership enrollment forms are mailed in May, we begin processing them, with associated dues and donations, before the start of the membership/fiscal year. Therefore it is not possible to use these counts to determine the correct dollar value of membership dues in the current fiscal year.

2016 PRIME TIMES DEADLINES

(Submitted by Jeannette Robson & Wilma Mathews for January 13, 2016 ASURA Board Meeting)

SPRING 2016

January 18

Submit articles to Wilma Mathews for editing - wmathews1@cox.net
Copy Jeannette Robson jr@asu.edu

January 25

Final copy to Alpha Graphics for printing & delivery to ASU Mail Services

SUMMER 2016

May 16

Submit articles to Wilma Mathews for editing - wmathews1@cox.net
Copy Jeannette Robson jr@asu.edu

May 23

Final copy to Alpha Graphics for printing & delivery to ASU Mail Services

FALL 2016

September 19

Submit articles to Wilma Mathews for editing - wmathews1@cox.net
Copy Jeannette Robson jr@asu.edu

September 26

Final copy to Alpha Graphics for printing & delivery to ASU Mail Services

Revised: 01.13.2016